



10.04.20 | INVESTMENT MANAGEMENT

## Quarterly Market Summary – Third Quarter 2020

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The S&P 500 index advanced 8.5% in the third quarter, pushing year to date returns into positive territory, up 5.6% for the year. However, the headline number masks cracks in the markets, as the rally began to run out of steam in September with elevated volatility.

The benchmark declined over 6% from the peak on 9/2 through quarter's end. Peak to trough (9/2 to 9/23) stocks dropped 9.8%, leaving the *Wall Street Journal* and *Bloomberg* wondering what to do with their pre-packaged “stocks decline 10% to correction territory because of (insert headline of the day here)” stories. There certainly are reasons for stocks to be up despite the depression-like pandemic economic data, and yet there are also plenty of reasons to expect a bumpy ride for the remainder of the year. Buckle up for an interesting and lively fourth quarter to come.

Index	Description	Q3'20	2020
S&P 500	Large U.S. Companies	9%	6%
S&P Small Cap 600	Small U.S. Companies	3%	-15%
MSCI EAFE	Developed Foreign Stocks	5%	-7%
MSCI Emerging Markets	Emerging Market Stocks	10%	-1%
MSCI All Country World	All Global Stocks	8%	2%
S&P Growth	Growth Stocks	12%	21%
S&P Value	Value Stocks	5%	-11%

The biggest tailwind pushing stocks higher is the stimulus and Fed action to keep interest rates very low for very long and to further manipulate borrowing costs by buying bonds on the open market to provide liquidity and price support. The Fed also put forth a subtle but significant change to their policy mandate going forward by saying, “*The Committee decided to keep the target range for the federal funds rate at 0 to 1/4 percent and expects it will be appropriate to maintain this target range until labor market conditions have reached levels consistent with the Committee’s assessments of maximum employment and inflation has risen to 2 percent and is on track to moderately exceed 2 percent for some time.*” What this essentially means is that, going forward, the Fed will not take action (raise rates or

reduce QE) based upon predictions; instead they will only act to raise rates and reduce support based on what has already occurred as measured by data that forces them to tighten policy. This is the old “don’t shoot until you see the whites of their eyes” and means that periods like the decline in 2018 when the Fed preemptively began to normalize their policy by raising rates several ticks only to completely reverse course in Q1 2019 will not occur this time around. The consensus estimate now is that the Fed will not raise rates until 2023.

Another tailwind for stocks is continued progress towards a virus vaccine in the near future. There are several candidates that could have approval by year end, and expectations are that there will be mass availability by mid-year 2021. Despite elevated cases and daily death rates in Europe (originally lauded in early Q3 for having slightly better per capita numbers than the US), the numbers in the US have come back down from their “second peak” in July. It goes without saying that a substantial second wave of COVID would become factor #1 and spell trouble for markets and the economy. Given typical virus patterns of increased spread when society moves indoors in colder weather, the fall and winter could see an uptick in cases. The markets focus will be on whether such a second wave would be enough to warrant policies to protect citizens’ health but impair the economy.

Despite wide expectations for approval, the quarter ended without passing the fifth post-coronavirus fiscal stimulus package, as Republicans and Democrats were too far apart to compromise. If inaction persists then a second wave of broad based layoffs and furloughs can be expected, which will weigh on the economic recovery. Up until now, the economic data has been improving. Bright spots include the unemployment rate falling four months in a row and corporate earnings showing resilience and coming in ahead of very low expectations. The economy needs to continue to recover for markets to hang on to gains.

We have written extensively about the disparity between growth and value stocks. As you can see from the opening table, year to date the chasm is very wide, with the S&P Growth index up over 20% for the year, while the S&P Value index is still down more than 11% (although actually up 5% for the quarter) for an incredible 32% performance discrepancy! The outperformance of a concentrated group of stocks that make up a disproportionate part of the indices has been a tailwind to the headline benchmarks, while the average stock has not performed nearly as well as the S&P 500. However these trends do not last forever, and when extreme disparities are reached, reversion becomes more and more overdue. At some point, if the economy is going to continue to recover, then leadership should shift to sectors outside Internet and Biotech to pave the way higher for stocks.

Finally, the coming election is something that is on everyone’s mind and we are asked about it frequently, just as we are during most presidential elections. Of course, we pay close attention to elections and potential economic policies that are enacted afterwards, but we do not try to handicap races and it is important to note that rhetoric often does not become policy. Given how polarized we seem to be as country, the range of potential outcomes seems as wide as ever. It should be noted, however, that the extreme examples of outcomes rarely, if ever, manifest themselves in reality, whether that view be taken from the far right or far left. We can envision positive and negative outcomes under either a Trump or Biden victory. If Trump wins then his low tax, pro-business platform will be welcomed by the markets, but enduring an escalated trade war with China could prove unpleasant for stocks. If Biden wins there will likely be higher taxes for corporations and citizens with high earnings, including potential changes in long term capital gains tax and possible elimination of the step up in basis upon death, but that could be balanced by more fiscal stimulus spending and less overall day to day policy uncertainty, which would be beneficial to the markets. The point is that the extreme examples rarely play out, and we are always focused on long term trends as opposed to how the market will react on a short term

basis, which is almost impossible to predict.

Certainly there will be much to write about in the Mid-Quarter Update as well as the Quarterly Summary at the end of the year. In the meanwhile we hope that you all stay safe and well. Please reach out to anyone on our team with any matter at all.

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Sources include: eSignal.com, Bureau of Economic Analysis, Bureau of Labor Statistics, *Bloomberg*, FactSet, *Morningstar*®